	G/L # 1992	Budget January 1993	Budget February 1993	Budget March 1993	Budget April 1993	Budget May 1993	Budget June 1993	Budget July 1993	Budget August 1993	Budget September 1993	Budget October 1993	Budget November 1993	Budget December 1993
ASSETS	10000												
CURRENT ASSETS	10100												
Cash - WestAmerica Bank	10200												
Cash - Wells Fargo, Mill Vlly	10400												
Petty Cash	10600												
Cash - Wrkng Assets Money Fnd	11000												
Cash - CCS Postal Account	11200												
Cash - PP Main Postal Account	11300												
Cash - PP ISAL Postal Account	11400												
TOTAL CASH IN BANK	*11900*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
A/R - Billed Subscriptions	nyiu												
A/R - Alt Newsstand (A/D)	12109												
A/R - Alt News Loss Reserve (CR)	12110												
A/R - Warner Newsstand	12150												
A/R - Employee Aetna TDA	12300												
A/R - List Rental Misc	12408												
A/R - List Rentl Pacific List	12409												
A/R - Miscellaneous	12500												
A/R - The WELL	12600												
A/R - Column	12700												
A/R - Employee Kaiser	12800												
A/R - Employee Misc	12900												
TOTAL ACCOUNTS RECEIVABLE	*13000*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
Inventory - WER	15409												
Inventory - Books/Products	15500												
Reserve for Obsolescence	15700												
TOTAL INVENTORY	*16900*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
TOTAL CURRENT ASSETS	*18900*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
FIXED ASSETS	20000												
Assets - Furniture & Equip	21001												
TOTAL FIXED ASSETS	*21900*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
Accumulated Depreciation (Cr)	22101												
FIXED ASSETS (LESS DEPR.)	*22900*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
OTHER ASSETS	25000												
Investments - Zomeworks	26000												
Reserve for Losses	26100												
Investments - The WELL	26200												
Deposits	27000												
Prepaid Taxes	27100												
Prepaid Expense	27200												
Suspense	29500												
TOTAL OTHER ASSETS	*29800*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
TOTAL ASSETS	*29900*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Budget January 1993	Budget February 1993	Budget March 1993	Budget April 1993	Budget May 1993	Budget June 1993	Budget July 1993	Budget August 1993	Budget September 1993	Budget October 1993	Budget November 1993	Budget December 1993
LIABILITES & EQUITY	30000												
CURRENT LIABILITES	30100												
A/P - Trade	30200												
A/P - Miscellaneous	30300												
A/P - The WELL	30600												
A/P - Column	30700												
Contracts Payable - Current	32000												
Notes Payable - Current	32100												
SWT Payable	33000												
SDI Payable	33100												
FWT Payable	33200												
FICA Payable	33300												
Accrued Vacation Pay	33350												
Sales Tax Payable	33500												
Taxes Payable - Other	34500												
WER Sub Advance - Current	35509												
TOTAL CURRENT LIABILITES	*35900*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
LONG-TERM LIABILITES	36000												
Contracts Payable - Long-Term	36100												
Notes Payable - Long-Term	36200												
TOTAL LONG-TERM LIABILITES	*37900*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
TOTAL LIABILITES	*39900*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
Fund Surplus Beginning of Year	42700	0	0	0	0	0	(372,003)	(372,003)	(372,003)	(372,003)	(372,003)		
CHANGE IN FUND YTD	*43000*	*0*	*0*	*0*	*0*	*0*	*372,003*	*372,003*	*372,003*	*372,003*	*372,003*	*0*	*0*
TOTAL LIABIL & EQUITY	*49900*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*

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	G/L # 1992	Budget January 1993	Budget February 1993	Budget March 1993	Budget April 1993	Budget May 1993	Budget June 1993	Budget July 1993	Budget August 1993	Budget September 1993	Budget October 1993	Budget November 1993	Budget December 1993
INCOME STATEMENT	50000												
SALES & ROYALTY INCOME	50100												
Change in WER Sub Liability	50150	(46,000)	77,000	(26,000)	(39,000)	85,000	(27,000)	(41,000)	89,000	(23,000)	(30,000)	59,000	(46,000)
Sales - WER Subs	50200	62,000	33,000	30,000	43,000	30,000	31,000	45,000	26,000	27,000	34,000	56,000	56,000
Refunds - WER Subs	50201	(150)	(150)	(150)	(150)	(150)	(150)	(150)	(150)	(150)	(150)	(150)	(150)
TOTAL WER SUBS EARNED INCOME	*50250*	*15,850*	*109,850*	*3,850*	*3,850*	*114,850*	*3,850*	*3,850*	*114,850*	*3,850*	*3,850*	*114,850*	*9,850*
Sales - Back Issues	50400	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
TOTAL SALES - BACK ISSUES	*50450*	*1,000*	*1,000*	*1,000*	*1,000*	*1,000*	*1,000*	*1,000*	*1,000*	*1,000*	*1,000*	*1,000*	*1,000*
Sales - List Rental	50600	1,000	1,000	1,000	1,000	1,000	1,000	1,500	1,500	2,000	2,000	1,500	1,500
TOTAL SALES - LIST RENTAL	*50650*	*1,000*	*1,000*	*1,000*	*1,000*	*1,000*	*1,000*	*1,500*	*1,500*	*2,000*	*2,000*	*1,500*	*1,500*
Sales - Alt Newsstand (A/D)	50800	0	42,000	0	0	42,000	0	0	42,000	0	0	42,000	0
Returns - Alt Newsstand (A/D)	50850	(7,500)	(3,000)	(3,000)	(7,500)	(3,000)	(3,000)	(7,500)	(3,000)	(3,000)	(7,500)	(3,000)	(3,000)
Sales - Warner (natl news)	51000	0	11,000	4,500	4,500	11,000	4,500	4,500	11,000	4,500	4,500	11,000	4,500
TOTAL SALES - NEWSSTAND	*51050*	*(7,500)*	*50,000*	*1,500*	*(3,000)*	*50,000*	*1,500*	*(3,000)*	*50,000*	*1,500*	*(3,000)*	*50,000*	*1,500*
Sales - Books/Products	52000	5,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	3,000	10,000	10,000
TOTAL SALES - BOOKS/PRODUCTS	*52050*	*5,000*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*	*3,000*	*10,000*	*10,000*
Royalties - Miscellaneous	53010	0	0	1,500	500	0	0	0	1,300	0	0	0	0
Royalties - HNH	53042	0	0	0	0	0	0	0	0	0	0	0	0
Royalties - Cybervideo	53046	0	0	0	0	0	0	0	0	0	0	0	0
Sales - Reprint Rights	53080	0	0	0	0	0	0	0	0	0	0	0	0
Other Sales Income		0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ROYALTIES & REPRINTS	*53090*	*0*	*0*	*1,500*	*500*	*0*	*0*	*0*	*1,300*	*0*	*0*	*0*	*0*
TOTAL SALES & ROYALTY INCOME	*54900*	*15,350*	*163,850*	*10,850*	*5,350*	*168,850*	*9,350*	*5,350*	*170,650*	*10,350*	*6,850*	*177,350*	*23,850*
OTHER INCOME	55000												
Column Income	55200	0	0	0	0	0	0	0	0	0	0	0	0
Sales - Unclassifieds	55400	1,300	400	1,100	1,300	400	1,100	1,300	400	1,100	1,300	400	1,100
Contributions	56000	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400	1,400
Interest Income	56200	0	0	0	0	0	0	0	0	0	0	0	0
Sale of Assets	56400	0	0	0	0	0	0	0	0	0	0	0	0
Sales - Dance Events	56500	0	0	0	0	0	0	0	0	0	0	0	0
Miscellaneous Income	58000	200	200	200	200	200	200	200	200	200	200	200	200
TOTAL OTHER INCOME	*58900*	*2,900*	*2,000*	*2,700*	*2,900*	*2,000*	*2,700*	*2,900*	*2,000*	*2,700*	*2,900*	*2,000*	*2,700*
Grants Income	59000	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL INCOME	*59800*	*18,250*	*165,850*	*13,550*	*8,250*	*170,850*	*12,050*	*8,250*	*172,650*	*13,050*	*9,750*	*179,350*	*26,550*

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	G/L # 1992	Budget January 1993	Budget February 1993	Budget March 1993	Budget April 1993	Budget May 1993	Budget June 1993	Budget July 1993	Budget August 1993	Budget September 1993	Budget October 1993	Budget November 1993	Budget December 1993
EXPENSES													
COST OF SALES	60000												
Wages - Circ/Promo	60101	2,159	2,159	2,159	2,159	2,159	2,159	2,159	2,159	2,159	2,159	2,159	2,159
OPS - Circ/Promo	60102	0	0	0	0	0	0	0	0	0	0	0	0
Wages - Circ Production	60150	0	800	0	0	800	0	0	800	0	0	800	0
OPS - Circ Production	60160	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R & OPS - CIRC/PROMO	*60190*	*2,159*	*2,959*	*2,159*	*2,159*	*2,959*	*2,159*	*2,159*	*2,959*	*2,159*	*2,159*	*2,959*	*2,159*
Wages - Fulf Dept	60204	2,680	2,680	2,680	2,680	2,680	2,680	2,680	2,680	2,680	2,680	2,680	2,680
OPS - Fulf Dept	60206	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R & OPS - FULF DEPT	*60209*	*2,680*	*2,680*	*2,680*	*2,680*	*2,680*	*2,680*	*2,680*	*2,680*	*2,680*	*2,680*	*2,680*	*2,680*
Sub Fulf Direct Expense	60210	100	1,000	100	100	1,000	100	100	1,000	100	100	1,000	100
Sub Fulf Postage	60220	100	6,300	100	100	6,300	100	100	6,300	100	100	6,300	100
TOTAL EXPENSE - WER FULF	*60229*	*200*	*7,300*	*200*	*200*	*7,300*	*200*	*200*	*7,300*	*200*	*200*	*7,300*	*200*
Fulf Dept Misc Expenses	60230	250	250	250	250	250	250	250	250	250	250	250	250
Fulf Dept Supplies	60240	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL FULF DEPT OTHER EXP	*60250*	*250*	*250*	*250*	*250*	*250*	*250*	*250*	*250*	*250*	*250*	*250*	*250*
WER Gift Campaign Exp	60300	0	0	0	0	0	0	0	0	3,500	3,500	5,000	0
WER Misc New Sub Promo Exp	60303	625	625	625	625	625	625	625	625	625	625	625	625
WER Renewal Expenses	60304	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417
WER Direct Mail Expense	60305	0	0	0	0	0	0	0	0	0	0	0	0
WER Inserts Expense	60306	0	2,875	0	0	2,875	0	0	2,875	0	0	2,875	0
WER Billing Expenses	60307	833	833	833	833	833	833	833	833	833	833	833	833
WER PR Expense	60330	0	250	0	0	250	0	0	250	0	0	250	0
Circ/Promo Supplies & Misc	60350	83	83	83	83	83	83	83	83	83	83	83	83
TOTAL CIRC/PROMO EXPENSE	*60390*	*3,958*	*7,083*	*3,958*	*3,958*	*7,083*	*3,958*	*3,958*	*7,083*	*7,458*	*7,458*	*12,083*	*3,958*
Credit Card Discount	60400	636	340	320	438	313	329	456	277	293	366	619	626
BRE & PO Box Expense	60450	778	416	391	536	383	402	558	339	358	448	757	765
TOTAL CRED CD/BRE/PO BOX EXP	*60490*	*1,414*	*756*	*710*	*974*	*696*	*730*	*1,014*	*616*	*650*	*814*	*1,376*	*1,390*
Alt Newsstand Expense	60500	0	2,250	0	0	2,250	0	0	2,250	0	0	2,250	0
Warner Newsstand Expense	60600	0	2,500	0	0	2,500	0	0	2,500	0	0	2,500	0
TOTAL NEWSSTAND EXPENSE	*60650*	*0*	*4,750*	*0*	*0*	*4,750*	*0*	*0*	*4,750*	*0*	*0*	*4,750*	*0*
WER Pre-Press	60710	0	2,625	0	0	2,625	0	0	2,625	0	0	2,625	0
WER Printing	60720	0	6,500	0	0	6,500	0	0	6,500	0	0	6,500	0
WER Binding	60730	0	2,125	0	0	2,125	0	0	2,125	0	0	2,125	0
WER Paper	60740	0	14,000	0	0	14,000	0	0	14,000	0	0	14,000	0
TOTAL WER PRINTING EXPENSE	*60790*	*0*	*25,250*	*0*	*0*	*25,250*	*0*	*0*	*25,250*	*0*	*0*	*25,250*	*0*

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(Cost of sales, continued)													
Mailing List Fulf Expense	60800	167	167	167	167	167	167	167	167	167	167	167	167
TOTAL MAILING LIST FULF EXP	*60810*	*167*	*167*	*167*	*167*	*167*	*167*	*167*	*167*	*167*	*167*	*167*	*167*
Individual Contribution Exp	60950	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL INDIV CONTRIBUTION EXP	*60960*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
Wages - WER Editorial	62001	9,563	9,563	9,563	9,563	9,563	9,563	9,563	9,563	9,563	9,563	9,563	9,563
OPS - WER Editorial	62002	521	521	521	521	521	521	521	521	521	521	521	521
TOTAL P/R & OPS WER EDIT	*62090*	*10,083*	*10,083*	*10,083*	*10,083*	*10,083*	*10,083*	*10,083*	*10,083*	*10,083*	*10,083*	*10,083*	*10,083*
WER Writers/Illustrators	62100	0	7,375	0	0	7,375	0	0	7,375	0	0	7,375	0
TOTAL WER WRITERS/ILLUST	*62110*	*0*	*7,375*	*0*	*0*	*7,375*	*0*	*0*	*7,375*	*0*	*0*	*7,375*	*0*
WER Misc Editorial Expense	62200	167	167	167	167	167	167	167	167	167	167	167	167
WER Misc Access/Library Exp	63100	100	100	100	100	100	100	100	100	100	100	100	100
TOTAL WER OTHER EDIT EXPENSE	*63900*	*267*	*267*	*267*	*267*	*267*	*267*	*267*	*267*	*267*	*267*	*267*	*267*
Wages - WER Production	64001	5,310	1,770	3,540	5,310	1,770	3,540	5,310	1,770	3,540	5,310	1,770	3,540
OPS - WER Production	64002	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R & OPS WER PRODUCTION	*64005*	*5,310*	*1,770*	*3,540*	*5,310*	*1,770*	*3,540*	*5,310*	*1,770*	*3,540*	*5,310*	*1,770*	*3,540*
WER Outside Prod Services	64100	50	50	50	50	50	50	50	50	50	50	50	50
WER Prod Supplies & Misc	64200	233	233	233	233	233	233	233	233	233	233	233	233
TOTAL WER OTHER PRODUCTION EXP	*64290*	*283*	*283*	*283*	*283*	*283*	*283*	*283*	*283*	*283*	*283*	*283*	*283*
Books/Product Purchases	66000	2,250	900	900	900	900	900	900	900	900	1,350	4,500	4,500
Books/Product Outside Fulf Exp	66500	250	100	100	100	100	100	100	100	100	150	500	500
Books/Product Fulf Postage	66510	250	100	100	100	100	100	100	100	100	150	500	500
Books/Product Invent Change	66520	0	0	0	0	0	0	0	0	0	0	0	0
Books/Product Promo Expense	66530	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL BOOKS EXPENSE	*66590*	*2,750*	*1,100*	*1,100*	*1,100*	*1,100*	*1,100*	*1,100*	*1,100*	*1,100*	*1,650*	*5,500*	*5,500*
Back Issue Purchases	66710	0	350	0	0	350	0	0	350	0	0	350	0
Back Issue Outside Fulf Exp	66720	0	0	0	0	0	0	0	0	0	0	0	0
Back Issue Fulf Postage	66730	0	0	0	0	0	0	0	0	0	0	0	0
Back Issue Inventory Change	66740	0	0	0	0	0	0	0	0	0	0	0	0
Back Issue Promo Expense	66750	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL BACK ISSUE EXPENSE	*66790*	*0*	*350*	*0*	*0*	*350*	*0*	*0*	*350*	*0*	*0*	*350*	*0*
Column Expenses	67000	0	0	0	0	0	0	0	0	0	0	0	0
Column Contributors	67010	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL COLUMN EXPENSE	*67050*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
Other 1991 Expenses		0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OTHER 1991 EXPENSES		*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
TOTAL COST OF SALES	*69700*	*29,521*	*72,423*	*25,397*	*27,431*	*72,363*	*25,417*	*27,471*	*72,283*	*28,837*	*31,321*	*82,443*	*30,477*
GROSS MARGIN	*69800*	*(11,271)*	*93,427*	*(11,847)*	*(19,181)*	*98,487*	*(13,367)*	*(19,221)*	*100,367*	*(15,787)*	*(21,571)*	*96,907*	*(3,927)*

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GENERAL & ADMIN EXPENSE	70000												
Wages - Office	70101	1,138	1,138	1,138	1,138	1,138	1,138	1,138	1,138	1,138	1,138	1,138	1,138
OPS - Office	70102	0	0	0	0	0	0	0	0	0	0	0	0
Wages - Executive Director	70300	3,879	3,879	3,879	3,879	3,879	3,879	3,879	3,879	3,879	3,879	3,879	3,879
Wages - Asst to Exec Dir	70310	2,180	2,180	2,180	2,180	2,180	2,180	2,180	2,180	2,180	2,180	2,180	2,180
Wages - Publisher	70400	2,847	2,847	2,847	2,847	2,847	2,847	2,847	2,847	2,847	2,847	2,847	2,847
Wages - Accountng/Bkkpr	70500	2,097	2,097	2,097	2,097	2,097	2,097	2,097	2,097	2,097	2,097	2,097	2,097
Wages - G & A Production	70510	0	0	0	0	0	0	0	0	0	0	0	0
OPS - G & A Other	70520	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL P/R & OPS - G&A/OFFICE	*70590*	*12,140*	*12,140*	*12,140*	*12,140*	*12,140*	*12,140*	*12,140*	*12,140*	*12,140*	*12,140*	*12,140*	*12,140*
Wages - Pre-Project	70600	0	0	0	0	0	0	0	0	0	0	0	0
OPS - Pre-Project	70610	0	0	0	0	0	0	0	0	0	0	0	0
Pre-Project Misc Expense	70620	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
TOTAL PRE-PROJECT EXPENSE	*70690*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*	*2,000*
Wages - Fundraising	70710	0	0	0	0	0	0	0	0	0	0	0	0
OPS - Fundraising	70720	0	0	0	0	0	0	0	0	0	0	0	0
Fundraising Expenses	70730	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL FUNDRAISING EXPENSE	*70790*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
Wages - Dance Event	70810	0	0	0	0	0	0	0	0	0	0	0	0
OPS - Dance Event	70820	0	0	0	0	0	0	0	0	0	0	0	0
Dance Event Misc Expense	70830	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL DANCE EVENT EXPENSE	*70890*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
Insurance - Workers Comp	71003	319	291	301	319	291	301	319	291	301	319	291	301
Insurance - Property & Liab	71004	200	200	200	200	200	200	200	200	200	200	200	200
TOTAL INSURANCE	*71090*	*519*	*491*	*501*	*519*	*491*	*501*	*519*	*491*	*501*	*519*	*491*	*501*
Paid Vacation Expense	71100	1,505	1,325	1,389	1,505	1,325	1,389	1,505	1,325	1,389	1,505	1,325	1,389
Employee Health Plans Expense	71200	2,070	2,070	2,070	2,070	2,070	2,070	2,070	2,070	2,070	2,070	2,070	2,070
TOTAL BENEFITS EXPENSE	*71290*	*3,575*	*3,395*	*3,459*	*3,575*	*3,395*	*3,459*	*3,575*	*3,395*	*3,459*	*3,575*	*3,395*	*3,459*
Taxes - Other Than Payroll	71400	458	458	458	458	458	458	458	458	458	458	458	458
Taxes - Payroll	71600	3,185	2,911	3,008	3,185	2,911	3,008	3,185	2,911	3,008	3,185	2,911	3,008
TOTAL TAXES	*71650*	*3,643*	*3,369*	*3,466*	*3,643*	*3,369*	*3,466*	*3,643*	*3,369*	*3,466*	*3,643*	*3,369*	*3,466*
Employee Bonuses	71700	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL EMPLOYEE BONUSES	*71710*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
Office Supplies & Equipment	72000	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083	1,083
Equipment Rental/Maint/Suppls	72200	333	333	333	333	333	333	333	333	333	333	333	333
TOTAL SUPPLIES & EQUIP	*72290*	*1,417*	*1,417*	*1,417*	*1,417*	*1,417*	*1,417*	*1,417*	*1,417*	*1,417*	*1,417*	*1,417*	*1,417*
Depreciation & Amortization	72700	925	875	830	690	650	625	625	625	625	625	625	625
TOTAL DEPRECIATION & AMORT	*72790*	*925*	*875*	*830*	*690*	*650*	*625*	*625*	*625*	*625*	*625*	*625*	*625*
Telephone	73000	500	500	500	500	500	500	500	500	500	500	500	500
Office Postage	73200	583	583	583	583	583	583	583	583	583	583	583	583
TOTAL OFFICE POSTAGE & PHONE	*73290*	*1,083*	*1,083*	*1,083*	*1,083*	*1,083*	*1,083*	*1,083*	*1,083*	*1,083*	*1,083*	*1,083*	*1,083*
Rent - Storage Container	73403	235	235	235	235	235	235	235	235	235	235	235	235
Rent - Building	73404	4,386	4,386	4,386	4,386	4,386	4,386	4,386	4,386	4,386	4,386	4,386	4,386
Building Maintenance	73405	208	208	208	208	208	208	208	208	208	208	208	208
Utilities	73600	333	333	333	333	333	333	333	333	333	333	333	333
TOTAL RENT, MAINT & UTILS	*73690*	*5,163*	*5,163*	*5,163*	*5,163*	*5,163*	*5,163*	*5,163*	*5,163*	*5,163*	*5,163*	*5,163*	*5,163*
Legal & Professional Expense	75000	25	25	25	25	25	25	25	25	25	25	25	25
Interest & Penalties	75400	25	25	25	25	25	25	25	25	25	25	25	25
Bank Service Fees	75600	13	13	13	13	13	13	13	13	13	13	13	13
Meals & Entertainment	77000	125	125	125	125	125	125	125	125	125	125	125	125
Misc G & A Expense	78000	125	125	125	125	125	125	125	125	125	125	125	125
Prior Year Expense & Adjust	78200	0	0	0	0	0	0	0	0	0	0	0	0
WELL Repay Expenses	78400	(250)	(250)	(250)	(250)	(250)	(250)	(250)	(250)	(250)	(250)	(250)	(250)
TOTAL OTHER G & A EXPENSE	*78900*	*63*	*63*	*63*	*63*	*63*	*63*	*63*	*63*	*63*	*63*	*63*	*63*
TOTAL GEN & ADMIN EXPENSE	*79900*	*30,527*	*29,996*	*30,121*	*30,292*	*29,771*	*29,916*	*30,227*	*29,746*	*29,916*	*30,227*	*29,746*	*29,916*
Grants Expense	86500	0	0	0	0	0	0	0	0	0	5,250	0	0
CHANGE IN FUND BAL	*90000*	*(41,798)*	*63,431*	*(41,968)*	*(49,473)*	*68,716*	*(43,283)*	*(49,448)*	*70,621*	*(45,703)*	*(57,048)*	*67,161*	*(33,843)*
CHANGE IN FUND YTD		*(41,798)*	*21,633*	*(20,335)*	*(69,807)*	*(1,091)*	*(44,374)*	*(93,822)*	*(23,201)*	*(68,904)*	*(125,952)*	*(58,790)*	*(92,634)*

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Budget 1st Qtr 1993	Budget 2nd Qtr 1993	Budget 3rd Qtr 1993	Budget 4th Qtr 1993	Current Budget 1993	Actuals Totals for 1991	Budget Totals for 1992
ASSETS	10000							
CURRENT ASSETS	10100							
Cash - WestAmerica Bank	10200	0	0	0	0	0	4,710	0
Cash - Wells Fargo, Mill Vlly	10400	0	0	0	0	0	1,193	0
Petty Cash	10600	0	0	0	0	0	125	0
Cash - Wrkng Assets Money Fnd	11000	0	0	0	0	0	40,117	0
Cash - CCS Postal Account	11200	0	0	0	0	0	711	0
Cash - PP Main Postal Account	11300	0	0	0	0	0	711	0
Cash - PP ISAL Postal Account	11400	0	0	0	0	0	711	0
TOTAL CASH IN BANK	*11900*	*0*	*0*	*0*	*0*	*0*	*48,278*	*0*
A/R - Billed Subscriptions	nyiu	0	0	0	0	0	0	0
A/R - Alt Newsstand (A/D)	12109	0	0	0	0	0	72,653	0
A/R - Alt News Loss Reserve (CR)	12110	0	0	0	0	0	(9,000)	0
A/R - Warner Newsstand	12150	0	0	0	0	0	5,100	0
A/R - Employee Aetna TDA	12300	0	0	0	0	0	(40)	0
A/R - List Rental Misc	12408	0	0	0	0	0	0	0
A/R - List Rentl Pacific List	12409	0	0	0	0	0	12,603	0
A/R - Miscellaneous	12500	0	0	0	0	0	0	0
A/R - The WELL	12600	0	0	0	0	0	6,055	0
A/R - Column	12700	0	0	0	0	0	3,850	0
A/R - Employee Kaiser	12800	0	0	0	0	0	808	0
A/R - Employee Misc	12900	0	0	0	0	0	1,213	0
TOTAL ACCOUNTS RECEIVABLE	*13000*	*0*	*0*	*0*	*0*	*0*	*93,242*	*0*
Inventory - WER	15409	0	0	0	0	0	1,575	0
Inventory - Books/Products	15500	0	0	0	0	0	0	0
Reserve for Obsolescence	15700	0	0	0	0	0	0	0
TOTAL INVENTORY	*16900*	*0*	*0*	*0*	*0*	*0*	*1,575*	*0*
TOTAL CURRENT ASSETS	*18900*	*0*	*0*	*0*	*0*	*0*	*143,095*	*0*
FIXED ASSETS	20000							
Assets - Furniture & Equip	21001	0	0	0	0	0	142,082	0
TOTAL FIXED ASSETS	*21900*	*0*	*0*	*0*	*0*	*0*	*142,082*	*0*
Accumulated Depreciation (Cr)	22101	0	0	0	0	0	(124,159)	0
FIXED ASSETS (LESS DEPR.)	*22900*	*0*	*0*	*0*	*0*	*0*	*17,923*	*0*
OTHER ASSETS	25000							
Investments - Zomeworks	26000	0	0	0	0	0	30,000	0
Reserve for Losses	26100	0	0	0	0	0	0	0
Investments - The WELL	26200	0	0	0	0	0	9,500	0
Deposits	27000	0	0	0	0	0	375	0
Prepaid Taxes	27100	0	0	0	0	0	0	0
Prepaid Expense	27200	0	0	0	0	0	800	0
Suspense	29500	0	0	0	0	0	0	0
TOTAL OTHER ASSETS	*29800*	*0*	*0*	*0*	*0*	*0*	*40,675*	*0*
TOTAL ASSETS	*29900*	*0*	*0*	*0*	*0*	*0*	*201,693*	*0*

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Budget 1st Qtr 1993	Budget 2nd Qtr 1993	Budget 3rd Qtr 1993	Budget 4th Qtr 1993	Current Budget 1993	Actuals Totals for 1991	Budget Totals for 1992
LIABILITES & EQUITY	30000							
CURRENT LIABILITES	30100							
A/P - Trade	30200	0	0	0	0	0	38,894	0
A/P - Miscellaneous	30300	0	0	0	0	0	979	0
A/P - The WELL	30600	0	0	0	0	0	0	0
A/P - Column	30700	0	0	0	0	0	0	0
Contracts Payable - Current	32000	0	0	0	0	0	5,571	0
Notes Payable - Current	32100	0	0	0	0	0	0	0
SWT Payable	33000	0	0	0	0	0	0	0
SDI Payable	33100	0	0	0	0	0	0	0
FWT Payable	33200	0	0	0	0	0	0	0
FICA Payable	33300	0	0	0	0	0	0	0
Accrued Vacation Pay	33350	0	0	0	0	0	0	0
Sales Tax Payable	33500	0	0	0	0	0	778	0
Taxes Payable - Other	34500	0	0	0	0	0	450	0
WER Sub Advance - Current	35509	0	0	0	0	0	524,974	0
TOTAL CURRENT LIABILITES	*35900*	*0*	*0*	*0*	*0*	*0*	*571,645*	*0*
LONG-TERM LIABILITES	36000							
Contracts Payable - Long-Term	36100	0	0	0	0	0	502	0
Notes Payable - Long-Term	36200	0	0	0	0	0	0	0
TOTAL LONG-TERM LIABILITES	*37900*	*0*	*0*	*0*	*0*	*0*	*502*	*0*
TOTAL LIABILITES	*39900*	*0*	*0*	*0*	*0*	*0*	*572,148*	*0*
Fund Surplus Beginning of Year	42700	0	0	0	0	0	(347,366)	(372,003)
CHANGE IN FUND YTD	*43000*	*0*	*0*	*0*	*0*	*0*	*(23,088)*	*372,003*
TOTAL LIABIL & EQUITY	*49900*	*0*	*0*	*0*	*0*	*0*	*201,693*	*0*

	G/L # 1992	Budget 1st Qtr 1993	Budget 2nd Qtr 1993	Budget 3rd Qtr 1993	Budget 4th Qtr 1993	Current Budget 1993	Actuals Totals for 1991	Budget Totals for 1992
GENERAL & ADMIN EXPENSE	70000							
Wages - Office	70101	3,415	3,415	3,415	3,415	13,660	33,795	14,653
OPS - Office	70102	0	0	0	0	0	0	0
Wages - Executive Director	70300	11,636	11,636	11,636	11,636	46,542	35,000	49,155
Wages - Asst to Exec Dir	70310	6,540	6,540	6,540	6,540	26,160	0	7,722
Wages - Publisher	70400	8,540	8,540	8,540	8,540	34,160	15,235	30,031
Wages - Accountng/Bkkpr	70500	6,290	6,290	6,290	6,290	25,160	0	23,017
Wages - G & A Production	70510	0	0	0	0	0	0	26
OPS - G & A Other	70520	0	0	0	0	0	0	0
TOTAL P/R & OPS - G&A/OFFICE	*70590*	*36,421*	*36,421*	*36,421*	*36,421*	*145,682*	*84,030*	*124,604*
Wages - Pre-Project	70600	0	0	0	0	0	4,968	219
OPS - Pre-Project	70610	0	0	0	0	0	0	0
Pre-Project Misc Expense	70620	6,000	6,000	6,000	6,000	24,000	156	634
TOTAL PRE-PROJECT EXPENSE	*70690*	*6,000*	*6,000*	*6,000*	*6,000*	*24,000*	*5,124*	*852*
Wages - Fundraising	70710	0	0	0	0	0	0	0
OPS - Fundraising	70720	0	0	0	0	0	0	0
Fundraising Expenses	70730	0	0	0	0	0	0	0
TOTAL FUNDRAISING EXPENSE	*70790*	*0*	*0*	*0*	*0*	*0*	*0*	*0*
Wages - Dance Event	70810	0	0	0	0	0	0	63
OPS - Dance Event	70820	0	0	0	0	0	0	750
Dance Event Misc Expense	70830	0	0	0	0	0	0	2,941
TOTAL DANCE EVENT EXPENSE	*70890*	*0*	*0*	*0*	*0*	*0*	*0*	*3,754*
Insurance - Workers Comp	71003	910	910	910	910	3,642	3,190	2,662
Insurance - Property & Liab	71004	600	600	600	600	2,400	1,864	2,340
TOTAL INSURANCE	*71090*	*1,510*	*1,510*	*1,510*	*1,510*	*6,042*	*5,054*	*5,002*
Paid Vacation Expense	71100	4,218	4,218	4,218	4,218	16,873	12,921	15,987
Employee Health Plans Expense	71200	6,210	6,210	6,210	6,210	24,840	3,409	13,527
TOTAL BENEFITS EXPENSE	*71290*	*10,428*	*10,428*	*10,428*	*10,428*	*41,713*	*16,330*	*29,513*
Taxes - Other Than Payroll	71400	1,375	1,375	1,375	1,375	5,500	2,350	1,537
Taxes - Payroll	71600	9,104	9,104	9,104	9,104	36,417	27,948	30,847
TOTAL TAXES	*71650*	*10,479*	*10,479*	*10,479*	*10,479*	*41,917*	*30,298*	*32,384*
Employee Bonuses	71700	0	0	0	0	0	0	810
TOTAL EMPLOYEE BONUSES	*71710*	*0*	*0*	*0*	*0*	*0*	*0*	*810*
Office Supplies & Equipment	72000	3,250	3,250	3,250	3,250	13,000	6,455	13,384
Equipment Rental/Maint/Suppls	72200	1,000	1,000	1,000	1,000	4,000	3,038	3,593
TOTAL SUPPLIES & EQUIP	*72290*	*4,250*	*4,250*	*4,250*	*4,250*	*17,000*	*9,493*	*16,977*
Depreciation & Amortization	72700	2,630	1,965	1,875	1,875	8,345	9,046	7,277
TOTAL DEPRECIATION & AMORT	*72790*	*2,630*	*1,965*	*1,875*	*1,875*	*8,345*	*9,046*	*7,277*
Telephone	73000	1,500	1,500	1,500	1,500	6,000	6,937	5,060
Office Postage	73200	1,750	1,750	1,750	1,750	7,000	9,531	9,175
TOTAL OFFICE POSTAGE & PHONE	*73290*	*3,250*	*3,250*	*3,250*	*3,250*	*13,000*	*16,469*	*14,235*
Rent - Storage Container	73403	705	705	705	705	2,820	2,640	2,820
Rent - Building	73404	13,158	13,158	13,158	13,158	52,632	42,273	47,673
Building Maintenance	73405	625	625	625	625	2,500	2,348	2,355
Utilities	73600	1,000	1,000	1,000	1,000	4,000	4,066	2,958
TOTAL RENT, MAINT & UTILS	*73690*	*15,488*	*15,488*	*15,488*	*15,488*	*61,952*	*51,327*	*55,806*
Legal & Professional Expense	75000	75	75	75	75	300	266	200
Interest & Penalties	75400	75	75	75	75	300	1,488	946
Bank Service Fees	75600	38	38	38	38	150	277	115
Meals & Entertainment	77000	375	375	375	375	1,500	1,515	1,834
Misc G & A Expense	78000	375	375	375	375	1,500	4,773	1,223
Prior Year Expense & Adjust	78200	0	0	0	0	0	0	0
WELL Repay Expenses	78400	(750)	(750)	(750)	(750)	(3,000)	0	(15,095)
TOTAL OTHER G & A EXPENSE	*78900*	*188*	*188*	*188*	*188*	*750*	*8,319*	*(10,778)*
TOTAL GEN & ADMIN EXPENSE	*79900*	*90,644*	*89,979*	*89,889*	*89,889*	*360,401*	*235,490*	*276,683*
Grants Expense	86500	0	0	0	5,250	0	0	5,250
CHANGE IN FUND BAL	*90000*	*(20,335)*	*(24,040)*	*(24,530)*	*(23,730)*	*(87,384)*	*(24,511)*	*(66,172)*
CHANGE IN FUND YTD		*(20,335)*	*(44,374)*	*(68,904)*	*(92,634)*			

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

Summary

	G/L # 1992	Budget January 1993	Budget February 1993	Budget March 1993	Budget April 1993	Budget May 1993	Budget June 1993	Budget July 1993	Budget August 1993	Budget September 1993	Budget October 1993	Budget November 1993	Budget December 1993
ASSETS													
TOTAL CASH IN BANK		0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ACCOUNTS RECEIVABLE		0	0	0	0	0	0	0	0	0	0	0	0
TOTAL INVENTORY		0	0	0	0	0	0	0	0	0	0	0	0
TOTAL CURRENT ASSETS		0	0	0	0	0	0	0	0	0	0	0	0
TOTAL FIXED ASSETS		0	0	0	0	0	0	0	0	0	0	0	0
FIXED ASSETS (LESS DEPR.)		0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OTHER ASSETS		0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ASSETS		0	0	0	0	0	0	0	0	0	0	0	0
LIABILITES & EQUITY													
TOTAL CURRENT LIABILITES		0	0	0	0	0	0	0	0	0	0	0	0
TOTAL LONG-TERM LIABILITES		0	0	0	0	0	0	0	0	0	0	0	0
TOTAL LIABILITES		0	0	0	0	0	0	0	0	0	0	0	0
CHANGE IN FUND YTD		0	0	0	0	0	372,003	372,003	372,003	372,003	372,003	0	0
INCOME STATEMENT													
TOTAL SALES & ROYALTY INCOME		15,350	163,850	10,850	5,350	168,850	9,350	5,350	170,650	10,350	6,850	177,350	23,850
TOTAL OTHER INCOME		2,900	2,000	2,700	2,900	2,000	2,700	2,900	2,000	2,700	2,900	2,000	2,700
Grants Income		0	0	0	0	0	0	0	0	0	0	0	0
TOTAL INCOME		18,250	165,850	13,550	8,250	170,850	12,050	8,250	172,650	13,050	9,750	179,350	26,550
EXPENSES													
TOTAL COST OF SALES		29,521	72,423	25,397	27,431	72,363	25,417	27,471	72,283	28,837	31,321	82,443	30,477
GROSS MARGIN		(11,271)	93,427	(11,847)	(19,181)	98,487	(13,367)	(19,221)	100,367	(15,787)	(21,571)	96,907	(3,927)
TOTAL GEN & ADMIN EXPENSE		30,527	29,996	30,121	30,292	29,771	29,916	30,227	29,746	29,916	30,227	29,746	29,916
Grants Expense		0	0	0	0	0	0	0	0	0	5,250	0	0
CHANGE IN FUND BAL		(41,798)	63,431	(41,968)	(49,473)	68,716	(43,283)	(49,448)	70,621	(45,703)	(57,048)	67,161	(33,843)
CHANGE IN FUND YTD		(41,798)	21,633	(20,335)	(69,807)	(1,091)	(44,374)	(93,822)	(23,201)	(68,904)	(125,952)	(58,790)	(92,634)
Less Mgmt Overhead Exp													
Change w/o add'l Mgmt O/H													

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

Summary

	G/L # 1992	Budget 1st Qtr 1993	Budget 2nd Qtr 1993	Budget 3rd Qtr 1993	Budget 4th Qtr 1993	Current Budget 1993	Actuals Totals for 1991	Budget Totals for 1992
ASSETS								
TOTAL CASH IN BANK		0	0	0	0	0	48,278	0
TOTAL ACCOUNTS RECEIVABLE		0	0	0	0	0	93,242	0
TOTAL INVENTORY		0	0	0	0	0	1,575	0
TOTAL CURRENT ASSETS		0	0	0	0	0	143,095	0
TOTAL FIXED ASSETS		0	0	0	0	0	142,082	0
FIXED ASSETS (LESS DEPR.)		0	0	0	0	0	17,923	0
TOTAL OTHER ASSETS		0	0	0	0	0	40,675	0
TOTAL ASSETS		0	0	0	0	0	201,693	0
LIABILITES & EQUITY								
TOTAL CURRENT LIABILITES		0	0	0	0	0	571,645	0
TOTAL LONG-TERM LIABILITES		0	0	0	0	0	502	0
TOTAL LIABILITES		0	0	0	0	0	572,148	0
CHANGE IN FUND YTD		0	0	0	0	0	(23,088)	372,003
INCOME STATEMENT								
TOTAL SALES & ROYALTY INCOME		190,050	183,550	186,350	208,050	768,000	672,452	708,573
TOTAL OTHER INCOME		7,600	7,600	7,600	7,600	30,400	57,330	34,700
Grants Income		0	0	0	0	0	0	5,500
TOTAL INCOME		197,650	191,150	193,950	215,650	798,400	729,781	748,773
EXPENSES								
TOTAL COST OF SALES		127,341	125,211	128,591	144,241	525,382	518,802	533,011
GROSS MARGIN		70,309	65,939	65,359	71,409	273,018	210,979	215,762
TOTAL GEN & ADMIN EXPENSE		90,644	89,979	89,889	89,889	360,401	235,490	276,683
Grants Expense		0	0	0	5,250	0	0	5,250
CHANGE IN FUND BAL		(20,335)	(24,040)	(24,530)	(23,730)	(87,384)	(24,511)	(66,172)
CHANGE IN FUND YTD		(20,335)	(44,374)	(68,904)	(92,634)			
Less Mgmt Overhead Exp		(25,000)	(25,000)	(25,000)	(25,000)	(100,000)	(12,000)	(33,965)
Change w/o add'l Mgmt O/H		4,665	960	470	1,270	12,816	(12,511)	(32,207)

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

P/R & OPS Summary	G/L # 1992	Budget January 1993	Budget February 1993	Budget March 1993	Budget April 1993	Budget May 1993	Budget June 1993	Budget July 1993	Budget August 1993	Budget September 1993	Budget October 1993	Budget November 1993	Budget December 1993
Hourly Payroll													
Wages - Circ/Promo	60101	2,159	2,159	2,159	2,159	2,159	2,159	2,159	2,159	2,159	2,159	2,159	2,159
Wages - Circ Production	60150	0	800	0	0	800	0	0	800	0	0	800	0
Wages - Fulf Dept	60204	2,680	2,680	2,680	2,680	2,680	2,680	2,680	2,680	2,680	2,680	2,680	2,680
Wages - WER Editorial	62001	9,563	9,563	9,563	9,563	9,563	9,563	9,563	9,563	9,563	9,563	9,563	9,563
Wages - WER Production	64001	5,310	1,770	3,540	5,310	1,770	3,540	5,310	1,770	3,540	5,310	1,770	3,540
Wages - Office	70101	1,138	1,138	1,138	1,138	1,138	1,138	1,138	1,138	1,138	1,138	1,138	1,138
Wages - Accountng/Bkkpr	70500	2,097	2,097	2,097	2,097	2,097	2,097	2,097	2,097	2,097	2,097	2,097	2,097
Wages - G & A Production	70510	0	0	0	0	0	0	0	0	0	0	0	0
Wages - Pre-Project	70600	0	0	0	0	0	0	0	0	0	0	0	0
Wages - Fundraising	70690	0	0	0	0	0	0	0	0	0	0	0	0
Wages - Dance Event	70810	0	0	0	0	0	0	0	0	0	0	0	0
Total Hourly Payroll		22,946	20,206	21,176	22,946	20,206	21,176	22,946	20,206	21,176	22,946	20,206	21,176
Salaried Payroll													
Wages - Executive Director	70300	3,879	3,879	3,879	3,879	3,879	3,879	3,879	3,879	3,879	3,879	3,879	3,879
Wages - Asst to Exec Dir	70310	2,180	2,180	2,180	2,180	2,180	2,180	2,180	2,180	2,180	2,180	2,180	2,180
Wages - Publisher	70400	2,847	2,847	2,847	2,847	2,847	2,847	2,847	2,847	2,847	2,847	2,847	2,847
Total Salaried Payroll		8,905	8,905	8,905	8,905	8,905	8,905	8,905	8,905	8,905	8,905	8,905	8,905
OPS													
OPS - Circ/Promo	60102	0	0	0	0	0	0	0	0	0	0	0	0
OPS - Circ Production	60160	0	0	0	0	0	0	0	0	0	0	0	0
OPS - Fulf Dept	60206	0	0	0	0	0	0	0	0	0	0	0	0
OPS - WER Editorial	62002	521	521	521	521	521	521	521	521	521	521	521	521
OPS - WER Production	64002	0	0	0	0	0	0	0	0	0	0	0	0
OPS - Office	70102	0	0	0	0	0	0	0	0	0	0	0	0
OPS - G & A Other	70520	0	0	0	0	0	0	0	0	0	0	0	0
OPS - Pre-Project	70610	0	0	0	0	0	0	0	0	0	0	0	0
OPS - Fundraising	70720	0	0	0	0	0	0	0	0	0	0	0	0
OPS - Dance Event	70820	0	0	0	0	0	0	0	0	0	0	0	0
Total OPS		521	521	521	521	521	521	521	521	521	521	521	521
Total P/R & OPS		32,372	29,632	30,602	32,372	29,632	30,602	32,372	29,632	30,602	32,372	29,632	30,602
Payroll-Related Expenses													
Insurance - Workers Comp	71003	319	291	301	319	291	301	319	291	301	319	291	301
Paid Vacation Expense	71100	1,505	1,325	1,389	1,505	1,325	1,389	1,505	1,325	1,389	1,505	1,325	1,389
Employee Health Plans Expense	71200	2,070	2,070	2,070	2,070	2,070	2,070	2,070	2,070	2,070	2,070	2,070	2,070
Taxes - Payroll	71600	3,185	2,911	3,008	3,185	2,911	3,008	3,185	2,911	3,008	3,185	2,911	3,008
Employee Bonuses	71700	0	0	0	0	0	0	0	0	0	0	0	0
Total Payroll-Related Exp		7,078	6,597	6,768	7,078	6,597	6,768	7,078	6,597	6,768	7,078	6,597	6,768
Total P/R, OPS & Related		39,450	36,229	37,370	39,450	36,229	37,370	39,450	36,229	37,370	39,450	36,229	37,370
Payroll-Related Exp as Pct Hourly & Salaried Payroll (Vacation Exp for Hourly Only)													
Insurance - Workers Comp		0	0	0	0	0	0	0	0	0	0	0	0
Paid Vacation Expense		0	0	0	0	0	0	0	0	0	0	0	0
Employee Health Plans Expense		0	0	0	0	0	0	0	0	0	0	0	0
Taxes - Payroll		0	0	0	0	0	0	0	0	0	0	0	0
Employee Bonuses		0	0	0	0	0	0	0	0	0	0	0	0
Total Percent		0	0	0	0	0	0	0	0	0	0	0	0

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

P/R & OPS Summary	G/L # 1992	Budget 1st Qtr 1993	Budget 2nd Qtr 1993	Budget 3rd Qtr 1993	Budget 4th Qtr 1993	Current Budget 1993	Actuals Totals for 1991	Budget Totals for 1992
Hourly Payroll								
Wages - Circ/Promo	60101	6,476	6,476	6,476	6,476	25,902	24,121	25,902
Wages - Circ Production	60150	800	800	800	800	3,200	0	3,200
Wages - Fulf Dept	60204	8,040	8,040	8,040	8,040	32,160	27,876	32,160
Wages - WER Editorial	62001	28,688	28,688	28,688	28,688	114,750	58,643	114,750
Wages - WER Production	64001	10,620	10,620	10,620	10,620	42,480	62,233	42,480
Wages - Office	70101	3,415	3,415	3,415	3,415	13,660	33,795	13,660
Wages - Accountng/Bkkpr	70500	6,290	6,290	6,290	6,290	25,160	0	25,160
Wages - G & A Production	70510	0	0	0	0	0	0	0
Wages - Pre-Project	70600	0	0	0	0	0	4,968	0
Wages - Fundraising	70690	0	0	0	0	0	5,124	0
Wages - Dance Event	70810	0	0	0	0	0	0	0
Total Hourly Payroll		64,328	64,328	64,328	64,328	257,312	216,761	257,312
Salaried Payroll								
Wages - Executive Director	70300	11,636	11,636	11,636	11,636	46,542	35,000	46,542
Wages - Asst to Exec Dir	70310	6,540	6,540	6,540	6,540	26,160	0	26,160
Wages - Publisher	70400	8,540	8,540	8,540	8,540	34,160	15,235	34,160
Total Salaried Payroll		26,716	26,716	26,716	26,716	106,862	50,235	106,862
OPS								
OPS - Circ/Promo	60102	0	0	0	0	0	0	0
OPS - Circ Production	60160	0	0	0	0	0	0	0
OPS - Fulf Dept	60206	0	0	0	0	0	764	0
OPS - WER Editorial	62002	1,563	1,563	1,563	1,563	6,250	24,991	6,250
OPS - WER Production	64002	0	0	0	0	0	0	0
OPS - Office	70102	0	0	0	0	0	0	0
OPS - G & A Other	70520	0	0	0	0	0	0	0
OPS - Pre-Project	70610	0	0	0	0	0	0	0
OPS - Fundraising	70720	0	0	0	0	0	0	0
OPS - Dance Event	70820	0	0	0	0	0	0	0
Total OPS		1,563	1,563	1,563	1,563	6,250	25,755	6,250
Total P/R & OPS		92,606	92,606	92,606	92,606	370,424	292,751	370,424
Payroll-Related Expenses								
Insurance - Workers Comp	71003	910	910	910	910	3,642	3,190	3,642
Paid Vacation Expense	71100	4,218	4,218	4,218	4,218	16,873	12,921	16,873
Employee Health Plans Expense	71200	6,210	6,210	6,210	6,210	24,840	3,409	24,840
Taxes - Payroll	71600	9,104	9,104	9,104	9,104	36,417	27,948	36,417
Employee Bonuses	71700	0	0	0	0	0	0	0
Total Payroll-Related Exp		20,443	20,443	20,443	20,443	81,772	47,468	81,772
Total P/R, OPS & Related		113,049	113,049	113,049	113,049	452,197	340,219	452,197
Payroll-Related Exp as Pct Hourly & Salaried Payroll (Vacation Exp for Hourly Only)								
Insurance - Workers Comp		0	0	0	0	0	0	0
Paid Vacation Expense		0	0	0	0	0	0	0
Employee Health Plans Expense		0	0	0	0	0	0	0
Taxes - Payroll		0	0	0	0	0	0	0
Employee Bonuses		0	0	0	0	0	0	0
Total Percent		0	0	0	0	0	0	0

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

Projected Cashflow

	G/L # 1992	Budget January 1993	Budget February 1993	Budget March 1993	Budget April 1993	Budget May 1993	Budget June 1993	Budget July 1993	Budget August 1993	Budget September 1993	Budget October 1993	Budget November 1993	Budget December 1993
Accrued Income		18,250	165,850	13,550	8,250	170,850	12,050	8,250	172,650	13,050	9,750	179,350	26,550
Deduct from Income													
Change in WER Sub Liability		(46,000)	77,000	(26,000)	(39,000)	85,000	(27,000)	(41,000)	89,000	(23,000)	(30,000)	59,000	(46,000)
Sales - List Rental		1,000	1,000	1,000	1,000	1,000	1,000	1,500	1,500	2,000	2,000	1,500	1,500
Sales - Alt Newsstand (A/D)		0	42,000	0	0	42,000	0	0	42,000	0	0	42,000	0
Returns - Alt Newsstand (A/D)		(7,500)	(3,000)	(3,000)	(7,500)	(3,000)	(3,000)	(7,500)	(3,000)	(3,000)	(7,500)	(3,000)	(3,000)
Total Deducted from Income		(52,500)	117,000	(28,000)	(45,500)	125,000	(29,000)	(47,000)	129,500	(24,000)	(35,500)	99,500	(47,500)
Added to Income													
Cash Receipts - List Rental		1,000	1,000	1,000	1,000	1,000	1,000	1,500	1,500	2,000	2,000	1,500	1,500
Cash Receipts - Alt Newsstand		15,500	6,500	6,500	15,500	6,500	6,500	15,500	6,500	6,500	15,500	6,500	6,500
Total Added to Income		16,500	7,500	7,500	16,500	7,500	7,500	17,000	8,000	8,500	17,500	8,000	8,000
Estimated Cash Receipts		87,250	56,350	49,050	70,250	53,350	48,550	72,250	51,150	45,550	62,750	87,850	82,050
Accrued Expenses		60,048	102,950	55,924	57,723	102,655	55,709	57,698	102,510	59,064	61,548	112,670	60,704
Deducted from Expenses													
Sub Fulf Direct Expense		100	1,000	100	100	1,000	100	100	1,000	100	100	1,000	100
WER Gift Campaign Exp		0	0	0	0	0	0	0	0	3,500	3,500	5,000	0
WER Misc New Sub Promo Exp		625	625	625	625	625	625	625	625	625	625	625	625
WER Renewal Expenses		2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417
WER Direct Mail Expense		0	0	0	0	0	0	0	0	0	0	0	0
WER Inserts Expense		0	2,875	0	0	2,875	0	0	2,875	0	0	2,875	0
Alt Newsstand Expense		0	2,250	0	0	2,250	0	0	2,250	0	0	2,250	0
Warner Newsstand Expense		0	2,500	0	0	2,500	0	0	2,500	0	0	2,500	0
TOTAL WER PRINTING EXPENSE		0	25,250	0	0	25,250	0	0	25,250	0	0	25,250	0
Depreciation & Amortization		925	875	830	690	650	625	625	625	625	625	625	625
Total Deducted from Expenses		4,067	37,792	3,972	3,832	37,567	3,767	3,767	37,542	7,267	7,267	42,542	3,767
Added to Expenses													
WER Gift Campaign Cash Disb		0	0	0	0	0	0	0	0	3,500	3,500	5,000	0
WER Misc New Sub Cash Disb		625	625	625	625	625	625	625	625	625	625	625	625
WER Renewal Cash Disb		2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417	2,417
WER DM Cash Disb		0	0	0	0	0	0	0	0	0	0	0	0
WER Insert Cash Disb *		0	0	0	0	0	0	0	0	0	0	0	0
Alt Newsstand Cash Disb *		0	0	0	0	0	0	0	0	0	0	0	0
Warner Newsstand Cash Disb *		0	1,000	0	0	1,000	0	0	1,000	0	0	1,000	0
WER Printer Cash Disb		21,000	0	10,500	21,000	0	10,500	21,000	0	10,500	21,000	0	10,500
Past-due Payables Paid		0	0	0	0	0	0	0	0	0	0	0	0
Capital Purchases Cash Disb		0	0	0	0	0	0	0	0	0	0	0	0
Total Added to Expenses		24,042	4,042	13,542	24,042	4,042	13,542	24,042	4,042	17,042	27,542	9,042	13,542
** Other than printer payments*													
Estimated Cash Disbursements		80,023	69,200	65,494	77,933	69,130	65,484	77,973	69,010	68,839	81,823	79,170	70,479
Projected Net Cash Flow		7,227	(12,850)	(16,444)	(7,683)	(15,780)	(16,934)	(5,723)	(17,860)	(23,289)	(19,073)	8,680	11,571
Projected Cash Balance EOM		82,227	69,377	52,934	45,251	29,471	12,537	6,814	(11,046)	(34,334)	(53,407)	(44,727)	(33,156)
Contribution from New Projects		0	0	0	11,111	11,111	11,111	11,111	11,111	11,111	11,111	11,111	11,111
Cumulative Contrib from Projects		0	0	0	11,111	22,222	33,333	44,444	55,556	66,667	77,778	88,889	100,000
Loan Pay-Back ($100K @ 5%)		0	0	0	0	0	0	0	(21,000)	(21,000)	(21,000)	(21,000)	(21,000)
Cumulative Loan Pay-Back		0	0	0	0	0	0	0	(21,000)	(42,000)	(63,000)	(84,000)	(105,000)
Direct Mail Cumulative Net		(5,000)	(6,000)	(5,000)	(5,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)
Adjusted Est. Cash Bal EOM		77,227	63,377	47,934	51,362	36,693	30,870	36,259	8,510	(24,668)	(53,629)	(54,838)	(53,156)

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

Financial Statement for WER

Balance Sheet at End of Period

G/L # 1992	Budget 1st Qtr 1993	Budget 2nd Qtr 1993	Budget 3rd Qtr 1993	Budget 4th Qtr 1993	Current Budget 1993	Actuals Totals for 1991	Budget Totals for 1992
Assets							
Cash	0	0	0	0	0	48,278	0
Accounts Receivable	0	0	0	0	0	93,242	0
Inventory	0	0	0	0	0	1,575	0
Fixed Assets Less Depreciation	0	0	0	0	0	17,923	0
Other Assets	0	0	0	0	0	40,675	0
Total Assets	0	0	0	0	0	201,693	0
Liabilities							
Accounts and Contracts Payable	0	0	0	0	0	47,174	0
Subscription Liability	0	0	0	0	0	524,974	0
Total Liabilites	0	0	0	0	0	572,148	0
Fund Balance	0	0	0	0	0	(370,455)	0

These are the totals per 10/06/92 G/L (Actuals thru End of September, Wages and most Cash Receipts for October Actual as well)

	G/L # 1992	Budget 1st Qtr 1993	Budget 2nd Qtr 1993	Budget 3rd Qtr 1993	Budget 4th Qtr 1993	Current Budget 1993	Actuals Totals for 1991	Budget Totals for 1992
Income & Expenses								
Income								
WER Change in Sub Liability		5,000	19,000	25,000	(17,000)	32,000	56,301	22,406
WER Subscription Sales		124,550	103,550	97,550	145,550	471,200	358,327	441,885
Back Issue & Single Copy Sales		3,000	3,000	3,000	3,000	12,000	15,790	12,661
Newsstand Sales (after Returns)		44,000	48,500	48,500	48,500	189,500	181,233	189,077
Book & Product Sales		9,000	6,000	6,000	23,000	44,000	25,903	23,527
Royalties		1,500	500	1,300	0	3,300	15,181	3,448
List Rental		3,000	3,000	5,000	5,000	16,000	19,717	15,568
Unclassifieds		2,800	2,800	2,800	2,800	11,200	8,552	10,977
Contributions		4,200	4,200	4,200	4,200	16,800	15,955	17,052
Other Income		600	600	600	600	2,400	32,823	12,172
Total Income		197,650	191,150	193,950	215,650	798,400	729,781	748,773
Expenses								
Payroll & Related Expenses		113,049	113,049	113,049	113,049	452,197	340,219	452,197
Printing WER		25,250	25,250	25,250	25,250	101,000	114,746	106,015
Writers & Illustrators		7,375	7,375	7,375	7,375	29,500	27,570	27,386
Editorial/Production Expenses		1,650	1,650	1,650	1,650	6,600	11,732	8,699
Fulfillment/Promotion Expenses		26,330	25,850	29,230	35,530	116,940	91,294	117,566
Newsstand Expenses		4,750	4,750	4,750	4,750	19,000	24,290	22,617
Book & Product Sales Expenses		5,300	3,650	3,650	13,000	25,600	17,560	17,230
Rent, Maintenance & Utilites		15,488	15,488	15,488	15,488	61,952	51,327	55,806
Insurance & Taxes		1,975	1,975	1,975	1,975	7,900	4,215	3,877
Office & Computer Supplies		4,250	4,250	4,250	4,250	17,000	9,493	16,977
Depreciation		2,630	1,965	1,875	1,875	8,345	9,046	7,277
Postage & Phone		3,250	3,250	3,250	3,250	13,000	16,469	14,235
Other Expenses		6,688	6,688	6,688	11,938	26,750	41,458	76
Total Expenses		217,985	215,190	218,480	239,380	885,784	759,417	849,957
Net Change in Fund Balance		(20,335)	(24,040)	(24,530)	(23,730)	(87,384)	(29,635)	(101,184)
Less Mgmt Overhead Exp		(25,000)	(25,000)	(25,000)	(25,000)	(100,000)	(12,000)	(33,965)
Change w/o add'l Mgmt O/H		4,665	960	470	1,270	12,616	(17,635)	(67,219)

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